

**GRIFFITH CITY COUNCIL**  
**MAYORAL MINUTE**

**MM01**

**SUBJECT: CHINESE DELEGATION VISIT**  
**FROM: John Dal Broi, Mayor**

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**SUMMARY**

In discussions during a recent visit of business persons from Shanxi Province, Jinzhong City in China, the group expressed interest in developing a Friendship relationship.

**RECOMMENDATION**

**The possible development of a Friendship relationship with Shanxi Province, Jinzhong City in China be referred to the Business Development & Major Projects Management Committee.**

**BACKGROUND**

The Mayor along with the General Manager and members of staff hosted a senior group of Chinese Investors from the Shanxi Province, Jinzhong City, under the Chinese National Heritage & Tourism Research Committee. This was coordinated by RDA Riverina, Trade & Investment NSW and Griffith City Council Tourism & Economic Development Unit. This group, which was made up of senior business people who deal in large scale infrastructure projects, toured a number of local industries to showcase investment potential in Griffith. In addition, the group expressed interest in developing a Friendship relationship with Griffith City Council as a sign of good will.

Because there is already an existing International Relations Strategy, it is proposed that the concept of a Friendship relationship be referred to the Business Development & Major Projects Management Committee for their advice. In particular, the Committee would need to consider the differences between Sister City & Friendship, including costs and how this relationship would work.

Griffith City Council has received very positive written correspondence from the delegation in relation to progressing discussions with investors from Jinzhong City who have indicated their intentions to travel to Griffith in the very near future to talk directly with Council representatives and other interested stakeholders.

The Jinzhong Government has indicated their desire for a Friendship arrangement as the underlying basis for further investment discussions. Please see map (Attachment a) for reference.

The Committee may also assist identify new industry investment opportunities that could be entertained by the group.

**OPTIONS**

- (a) Council pass this on to the Business Development & Major Projects Committee in

accordance with this Mayoral Minute.

(b) Council not forge a Friendship alliance with the Shanxi Province, Jinzhong City.

### **STATUTORY IMPLICATIONS**

#### **a) Policy Implications**

Various policies may be implicated including the Sister City / International Relations Strategic Plan and economic development policies.

#### **b) Financial Implications**

This will need to be investigated by the Committee.

#### **c) Legal/Statutory Implications**

Not Applicable

### **CONSULTATION**

Senior Management Team

### **STRATEGIC LINKS**

#### **a) Growth Strategy Plan**

Growing Griffith 2030 - Griffith Community Strategic Plan  
Objective D1 - Develop Griffith as a centre of choice for trade, business, health, recreation and employment

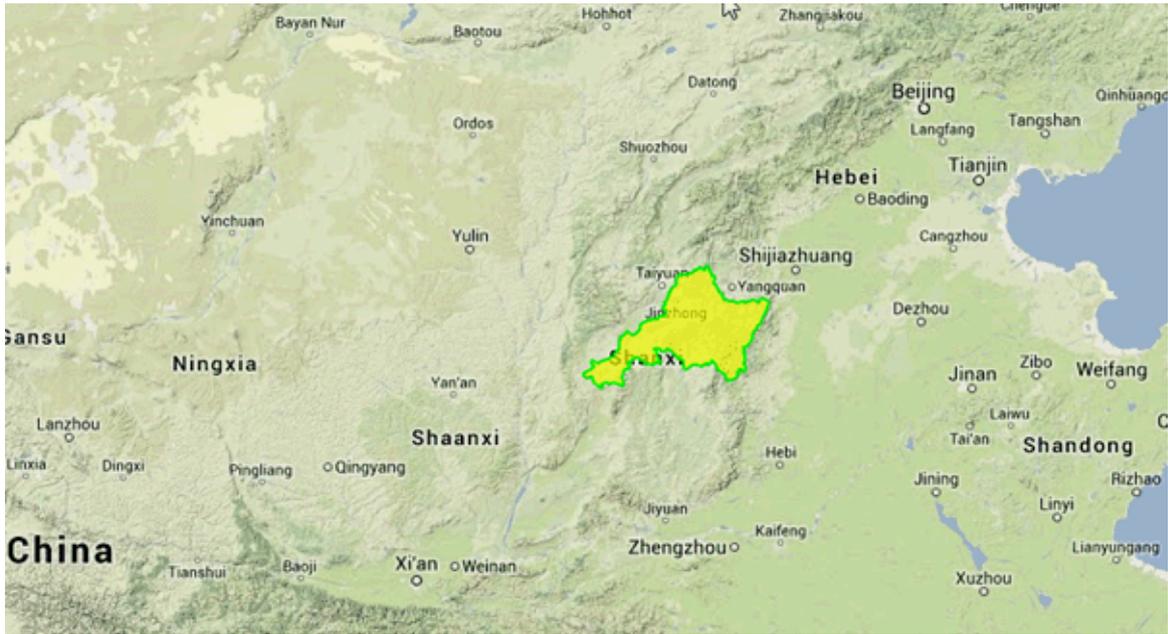
#### **b) Corporate/Business Plan**

Not Applicable

### **ATTACHMENTS**

- (a) Location map
- (b) MoU between Griffith City and Jinzhong City

(a) Location map



(b) MoU between Griffith City and Jinzhong City

**THE LETTER OF INTENT  
BETWEEN GRIFFITH CITY OF NEW SOUTH WALES OF  
THE COMMONWEALTH OF AUSTRALIA  
AND JINZHONG CITY OF SHANXI PROVINCE OF THE  
PEOPLE'S REPUBLIC OF CHINA  
ON THE ESTABLISHMENT OF FRIENDSHIP CITY  
RELATIONSHIP**

By invitation from Griffith City of New South Wales of the Commonwealth of Australia, Mr./Ms. XXX (Mayor or Deputy Mayor of Jinzhong Municipal) led the delegation of Jinzhong City to visited from X (month) X (day), 2014 to X (month) X (day), 2014.

The two sides have reached consensuses, through friendly consultations.

I. The two sides will carry out exchanges and cooperation in the fields of economy, trade, tourism, culture, etc. to promote common prosperity and development.

II. On the exchanges and cooperation in the fields of economy, trade, tourism, culture, etc. will be negotiated and practiced by relevant departments of the two sides.

III. Signing Agreement of the Establishment of Friendship City Relationship between the both sides in the conditions developed.

IV. Matters are not mentioned on the Intent, the two sides will discuss and communicate by correspondence and exchange of delegations between the two sides.

This Intent shall come into force from the date of signature. It will be valid for one year.

This Intent is done in duplicate in the Chinese and English languages, both texts being equally authentic.

(Signed)  
Griffith City,  
New South Wales  
of the Commonwealth  
of Australia

(Signed)  
Jinzhong City,  
Shanxi Province  
of the People's Republic  
of China